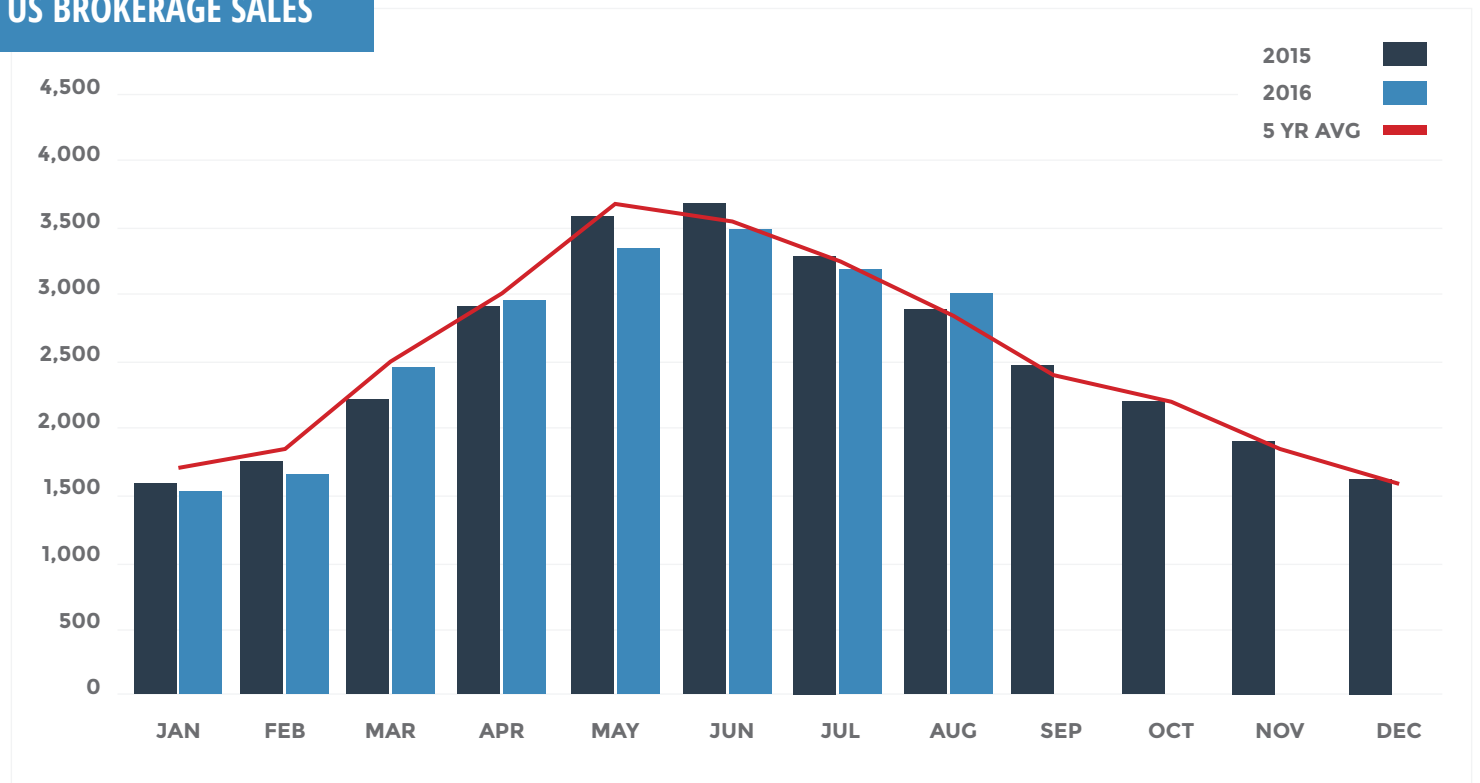


## Soldboats Report, Aug. 2016:

Sales volume for U.S. yacht brokerages picked up in August by 72 boats, or 2 percent, compared to the same month in 2015. According to reports by YachtWorld member brokers in SoldBoats, the value of the boats sold increased as well, by \$65 million, with a total of \$344 million changing hands.

All of the volume growth and most of the value growth was due to increased activity on the powerboat side of the market. Powerboat sales volume climbed 3 percent over the previous August, with 2,461 boats sold for \$301 million, up 28 percent from 2015. In contrast, sailboat sales were down 1 percent for the period, with 522 boats sold at a slight increase in total price of \$43 million, up 1 percent.

### US BROKERAGE SALES



Sales volumes were higher in most sizes of boats, with mid-size boats 36 to 55 feet up strongly. Between 46 to 55 feet, the number of boats sold increased from 165 to 195, an 18-percent gain. Between 36 and 45 feet, the number rose from 633 to 662, an 8-percent lift.

Sales values were higher in nearly every size range of the market; superyacht sales 80 feet led the way with a \$40 million gain. Average sales prices were higher in every size range, not only among large yachts. Among all boats under 35 feet, the average price rose 11 percent compared to August, 2015.

For the year to date through eight months, the number of boats reported sold by YachtWorld member brokers was 21,606, down 1 percent from 21,896 in 2015. The total price paid was even with last year at \$2.65 billion.